

QUOTES, QUIBBLE, QUESTION

FROM
THE
COACHING
GUY

10TH EDITION

WELCOME

This week is focused on 'Leadership'

Being yourself is the starting point, everything else can be gained through experience.

QUOTES

"Leadership is an action, not a position" [Donald McGannon](#)

"The supreme quality of a leader is integrity" [Dwight D. Eisenhower](#)

"A true leader has the confidence to stand alone, the courage to make the tough decisions, and the compassion to listen to the needs of others. He does not set out to be a leader, but becomes one by the quality of his actions and the integrity of his intent" [Douglas MacArthur](#)

"A function of leadership is to produce more leaders, not more followers" [Ralph Nadar](#)

Q U I B B L E

I spoke with a new client the other day, where imposter syndrome was definitely present. But everything that came out of his mouth gave me confidence that he was a great leader of people.

His comparison was that of people he had worked for previously, rather than standing alone and being who he was. Nobody had ever given him feedback that he needed to improve, and his career journey was such that he put himself in the best possible place to be recognized for his talent.

Leadership is not driven by a rule book, the leadership training you attend, who you work for, it's about forging your own way, that is authentic and driven by personal values. There is no question however that broadening your horizons through personal development and remaining inquisitive are essential for growth.

Q U E S T I O N

What is the one thing you could do today that would make a big difference to how you lead others?

These are the things to start you thinking...

Read something new and test it as part of how you lead people. Sure, you will make mistakes, that's all part of the journey

Be prepared to make the big decisions, the ones that may not be popular. But being able to tell a compelling story will help

Promote your team at every opportunity

Make your role redundant by investing time in your team's development. They will help you move on!

Make sure you know your personal values

Be driven by doing the right thing not following the rules

Treat everyone as an individual and leverage their skills

Judgement of others is detrimental to the way you lead

Be okay with saying "I got it wrong"

Here is the summary:

- 1. Be yourself, nobody is looking for you to be someone else**
- 2. Keep developing yourself and intern you will develop others**
- 3. Keep the hunger to make changes, the best teams in the world make changes when things are going well, not when they are in decline.**

T H A N K S

For reading this week's newsletter.

If you have other subjects that you would like to hear about, drop me an email at

matt@thecoachingguy.co.uk