

QUOTES, QUIBBLE, QUESTION

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This week is focused on 'Working with others'

Oiling the wheels so that you have better relationships which are mutually beneficial

Q U O T E S

"Working with others makes us more than we could ever become alone" [John Wooden](#)

"What I love about collaboration is that you're working with other minds that work differently to yours" [Lauren Beukes](#)

"If you make your business about working with others, you will always have plenty of work"
[Chris Guillebeau](#)

"Treat those around you like you would like to be treated." [Unknown](#)

Q U I B B L E

Working with others is like any relationship, it requires investment to help it grow. If you know each other's needs, you can work with each other and the trust comes over time.

Sometimes the simple things are the hardest to get right. As per last week's newsletter on commitment, the hardest thing to so stay strong and follow through, regardless of time and other pressures.

But when working with people, especially in leadership, the depth of relationships is greatly underestimated. It's become transactional, one-sided, and the ultimate feeling of being used. Sense check yourself and the approach you adopt and treat people as you would like to be treated

QUESTION

How can you make sure when working with others that they get what they need from you?

These are the things to start you thinking...

Diarise time for the people that require deeper relationships

Find creative ways to say 'thank you' and make others feel valued

If you must cancel appointments always reschedule immediately

Leverage the skills of the people around you, but find a way to cross-fertilize the skills across a wider group, therefore upskilling more people

Invest time in becoming a great storyteller, one that captures the imagination of others

Here is the summary:

1. Treat others as you would like to be treated
2. Any relationship worth having is worth investing time in, so diarise it and make an effort
3. Make people feel valued through your constant actions

THANKS

For reading this week's newsletter.

If you have other subjects that you would like to hear about, drop me an email at

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